



**CAREER AND TECHNICAL EDUCATION INFORMATION SYSTEM
PENNSYLVANIA DEPARTMENT OF EDUCATION
SCOPE AND SEQUENCE
FOR SCHOOL YEAR 2009-2010**

DATE : 2/3/2009

CIP Code Number and Title : 52.0701 Entrepreneurship/Entrepreneurial Studies

Program Type : Occupational

Secondary School Name : Greater Altoona CTC

Administrative Unit Number : 108070607

| Subject(Hours) | Secondary School | | | | Postsecondary Institution | | | |
|-----------------|------------------|-------------------------------------|--|---|---------------------------|-----------------|----------------|-----------------|
| | Grade 9(Hours) | Grade 10(Hours) | Grade 11(Hours) | Grade12(Hours) | First Semester | Second Semester | Third Semester | Fourth Semester |
| Technical(1350) | | Market Research/Business Plan (40) | Buying/Pricing/Profit (60) | Customer Service/Wants vs Needs(90) | | | | |
| | | Store Operations/Cashiering(40) | Merchandising/Promotions(60) | Human Relations/Difficult Situations(60) | | | | |
| | | Customer Service/Merchandising (70) | Visual Displays/Demonstration(60) | Customer Relations/Selling(60) | | | | |
| | | Related Math/Internet(30) | Increase Items/Business Math (60) | Technology & Selling/Prep Work(60) | | | | |
| | | Sales/Security(60) | Communications/Leadership(60) | Technique in Sales/Beyond Closing (60) | | | | |
| | | Careers/Job Skills(30) | Career/Employment (60) | Retail Sales/Retail Industry(60) | | | | |
| | | Promote Business/Leadership(60) | Entrepreneurship/Computer Skills(60) | Strategies/Select & Handle Goods(60) | | | | |
| | | Setting Goals/Stock & Inventory(30) | Electronic marketing/Economics (60) | Location Design/Laws/Ethics(60) | | | | |
| English | | English, Applied Communications II | English, Applied Communications III | English, Applied Communications IV | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Math | | Geometry, Algebra II, Algebra I | Algebra III/Trig, Geometry, Algebra II | Calc, Stats/Prob, Algebra III/Trig, Algebra II, I | | | | |
| | | | | | | | | |
| | | | | | | | | |



CAREER AND TECHNICAL EDUCATION INFORMATION SYSTEM
PENNSYLVANIA DEPARTMENT OF EDUCATION
SCOPE AND SEQUENCE
FOR SCHOOL YEAR 2009-2010

DATE : 2/3/2009

CIP Code Number and Title : 52.0701 Entrepreneurship/Entrepreneurial Studies

Program Type : Occupational

Secondary School Name : Greater Altoona CTC

Administrative Unit Number : 108070607

| Subject(Hours) | Secondary School | | | | Postsecondary Institution | | | |
|----------------|------------------|--------------------|--------------------------------------|--------------------------------------|---------------------------|-----------------|----------------|-----------------|
| | Grade 9(Hours) | Grade 10(Hours) | Grade 11(Hours) | Grade12(Hours) | First Semester | Second Semester | Third Semester | Fourth Semester |
| Science | | Chemistry, Biology | Physics, Chemistry, Science Elective | Physics, Chemistry, Science Elective | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Humanities | | American History | World Studies | World Studies, POD, History Elective | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Other | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

| Subject | Dual Enrollment Credits | | | Articulated Credits | | |
|-----------|-------------------------|--------------------|--------------|---------------------|--------------------|--------------|
| | Course Number | Course Description | Credit Hours | Course Number | Course Description | Credit Hours |
| Technical | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| English | | | | | | |



CAREER AND TECHNICAL EDUCATION INFORMATION SYSTEM
PENNSYLVANIA DEPARTMENT OF EDUCATION
SCOPE AND SEQUENCE
FOR SCHOOL YEAR 2009-2010

DATE : 2/3/2009

CIP Code Number and Title : 52.0701 Entrepreneurship/Entrepreneurial Studies

Program Type : Occupational

Secondary School Name : Greater Altoona CTC

Administrative Unit Number : 108070607

| Subject | Dual Enrollment Credits | | | Articulated Credits | | |
|------------|-------------------------|--------------------|--------------|---------------------|--------------------|--------------|
| | Course Number | Course Description | Credit Hours | Course Number | Course Description | Credit Hours |
| English | | | | | | |
| | | | | | | |
| | | | | | | |
| Math | | | | | | |
| | | | | | | |
| | | | | | | |
| Science | | | | | | |
| | | | | | | |
| | | | | | | |
| Humanities | | | | | | |
| | | | | | | |
| | | | | | | |
| Other | | | | | | |
| | | | | | | |
| | | | | | | |